

PERFECTA — AVIATION —

1 April 2013

PERFECTA AVIATION, LLC.

GENERAL SERVICES ADMINISTRATION

INFORMATION TECHNOLOGY SERVICES FSC GROUP 70

CONTRACT NUMBER: GS-35F-234AA

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

CONTRACT PERIOD: 06 MARCH 2013 THROUGH 06 MARCH 2018



**PERFECTA AVIATION
174 S. MAPLE ST
MANCHESTER, NH 03103
www.PerfectaAir.com**

**CONTRACT POC: George Zoulias
TELEPHONE: 202-709-7865
EMAIL: gz@PerfectaAir.com**

**BUSINESS TYPE: SERVICE DISABLED VETERAN OWNED SMALL BUSINESS
VETERAN OWNED SMALL BUSINESS
SMALL BUSINESS**

**DUNS NUMBER: 963589457
CAGE CODE: 63NT4**

PRICELIST CURRENT THROUGH 06 MARCH 2017

CUSTOMER INFORMATION

- 1a. **Table of Awarded Special Item Numbers (SINs): Pricing included within.**

SIN	DESCRIPTION
132-51	INFORMATION TECHNOLOGY SERVICES

- 1b. **Identification of the lowest priced model number and the lowest price unit for each special item number awarded under contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See within.**
- 1c. **Labor Category Descriptions: If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See below.**
2. **Maximum order:** \$500,000.00
3. **Minimum order:** \$100.00
4. **Geographic coverage (delivery area):** Domestic and Overseas
5. **Point(s) of production:** 221 N. Union St. Alexandria, VA 22314
6. **Statement of Net Price:** Pricing provided below represents Government Net Pricing. Discounts have been applied.
7. **Quantity/Volume Discounts:** None
8. **Prompt Payment Terms:** None
- 9a. **Notification that Government Purchase Cards are not accepted at or below the Micro-Purchase Threshold:** Perfecta Aviation agrees to accept the government purchase cards at or below the micro-purchase threshold.
- 9b. **Notification that Government Purchase Cards are not accepted above the Micro-Purchase Threshold:** Perfecta Aviation agrees to accept the government purchase cards above the micro-purchase threshold.
10. **Foreign Items:** Not Applicable.
- 11a. **Time of delivery:** As negotiated between Perfecta Aviation and the ordering activity.
- 11b. **Expedited Delivery:** Contact Perfecta Aviation.
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- 11c. **Overnight and 2-Day Delivery:** Contact Perfecta Aviation.
- 11d. **Urgent Requirements:** Contact Perfecta Aviation.
- 12. **F.O.B. Point(s):** Destination
- 13a. **Ordering Address:** 174 S. Maple St, Manchester, NH 03103
- 13b. **Order Procedures:** For supplies and services, the ordering procedures, information on blanket purchase agreements are found in the Federal Acquisition Regulations (FAR) 8.405-3.
- 14. **Payment Address:** 174 S. Maple St, Manchester, NH 03103
- 15. **Warranty Provision:** Standard Commercial
- 16. **Export Packing Charges:** Not Applicable.
- 17. **Terms and Conditions of Government Purchase Card Acceptance (any threshold above the micro-purchase level):** Contact Contractor
- 18. **Terms and Conditions of Rental, Maintenance, and Repair:** Not Applicable.
- 19. **Terms and Conditions of Installation:** Not Applicable.
- 20. **Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Not Applicable.
- 20a. **Terms and Conditions for any Other Services:** Not Applicable.
- 21. **List of Service and Distribution points:** 221 N. Union St. Alexandria, VA 22314,
174 S. Maple St, Manchester, NH 03103
- 22. **List of Participating Dealers:** Not Applicable.
- 23. **Preventative Maintenance:** Not Applicable.
- 24a. **Special Attributes such as Environmental Attributes:** Not Applicable.
- 24b. **Section 508 compliance:** Not Applicable
- 25. **Data Universal Number System (DUNS) Number:** 96-3589457
- 26. **Notification regarding registration in System for Award Management:** Active in SAM through 1 April 2017. Cage Code: 63NT4

Price List Valid as of 01 April 2013, through 1 April 2017

Perfecta Aviation, LLC
GSA INFORMATION TECHNOLOGY ACQUISITION SCHEDULE 70
FCIS-JB-980001-B Refresh #30
Contract# GS-35F-234AA

Item#	Labor Category	GSA Rate				
		FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
1	Project Manager	\$ 196.46	\$ 200.39	\$ 204.40	\$ 208.48	\$ 212.65
2	Senior Analyst	\$ 181.35	\$ 184.98	\$ 188.68	\$ 192.45	\$ 196.30
3	Analyst	\$ 156.16	\$ 159.28	\$ 162.47	\$ 165.72	\$ 169.03
4	Senior Technician	\$ 130.98	\$ 133.60	\$ 136.27	\$ 139.00	\$ 141.78
5	Technician	\$ 115.86	\$ 118.18	\$ 120.54	\$ 122.95	\$ 125.41
6	Technician Assistant	\$ 105.79	\$ 107.91	\$ 110.06	\$ 112.27	\$ 114.51
7	Administrative Technician	\$ 95.71	\$ 97.62	\$ 99.58	\$ 101.57	\$ 103.60

IT SCHEDULE 70 AWARDED LABOR CATEGORIES AND DESCRIPTIONS

Labor Category 1

FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
\$ 196.46	\$ 200.39	\$ 204.40	\$ 208.48	\$ 212.65

Program Manager

Education/Experience: Five or more years of experience managing information technology programs that included hardware, software, or services. Experience includes combinations of managing life cycle planning and execution, requirements identification, test and evaluation, planning and executing program budgets, or supervision personnel. Graduate degree in computer science, social and physical sciences, engineering or related field or Bachelor's degree in same with ten years of experience.

Functional Job Responsibilities:

- Acts as a program manager under the direction of the Technical Area Head or Vice President. Develops program budgets and feeds the effort of the technical and support staff manning requirements; monitors technical progress and cost status; develops program plans.
- Provides Technical leadership to a group of scientists, engineers, technicians, etc., engaged on a major program (normally funded at an annual level of \$500,000 or more) in a specialized area of technology.
- Reviews and approves program deliverables prior to submittal to customer.
- Designs and oversees Test and Evaluations of technical systems.
- Prepares responses to delivery orders received from the customers; coordinates technical and cost data internally and with customer.
- Prepares and delivers briefings for formal interchanges with customer management.
- Develops staffing plans and manages the utilization of resources to meet customer schedules and requirements.
- Provide technical support functions, identify end-user problems, document symptoms, research possible problems causes, and assist in formulating solutions.
- Motivates and promotes the growth, development and contribution of Department personnel by means of technical and general guidance, selection of assignments and personal contact.
- Serves from time to time on special committees or undertakes special assignments at the request of the President, Vice President or Group Manager.
- Ensures that personnel perform their business activities in compliance with Government and Company policies.
- Reviews and is responsible for the technical performance/products/publications of personnel.

Labor Category 2

FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
\$ 181.35	\$ 184.98	\$ 188.68	\$ 192.45	\$ 196.30

Senior Analyst

Education/Experience: Bachelor's degree in computer science, social and physical sciences, engineering or related field. Ten years of experience with information technology intelligence programs that included hardware, software, or services. Work with life cycle planning and execution, requirements identification, and project budgets. Demonstrated capability in one or more of the Information Technology core areas; Computer System Engineering; Computer System Services; Data Management Services; Modeling Simulation and Analysis; Professional Support Services; Test, Analysis and Evaluation; and Systems Integration.

Functional Job Responsibilities: Under the direction of more senior personnel, assists in the development and implementation of plans for addressing complex analytical requirements. Proposes methodologies for conducting the analysis and assists in defining the data needed to be collected. Applies sophisticated systems analysis techniques to both the technical and cost aspects of the study and assists in the development of solutions that will meet the objectives of the customer. Supervises the work of less senior analytic and technical staff.

- Functions as the technical lead in the analysis of systems requirements, development of systems architectures, development of system integration approaches, preparation of detailed test plans and investigation of system problems.
- Possesses thorough knowledge of IT processes, principles and practices involved in computer-aided technical solutions. Must have an understanding of computer systems analysis and processes relevant to planned assignments.
- Works to assist customer's key management and lead personnel to realize maximum benefit from an investment in IT equipment, personnel and business processes.
- Manages multidisciplinary projects involving lead computer engineers, computer scientists, systems analysts and computer programmers to achieve an integrated IT solution to customer's requirements.
- Plans and manages Company's affairs within Company policies and objectives, maintaining sound technical standards and cost-effective performance, including:
 - Develops forecasts and business plans, for the approval of the Vice President or Technical Area Head, containing verifiable goals against which performance can be measured, both for acquisition of new and continuing business and for the performance of current contracts.
- Motivates and promotes the growth, development and contribution of Company personnel by means of technical and general guidance, selection of assignments and personal contacts.
- Serves from time to time on special committees or undertakes special assignments at the request of the President, Vice President or Group Manager.
- Ensures that the Department personnel perform their business activities in compliance with Government and Company policies.
- Reviews and is responsible for the technical performance/products/publications of the Department personnel.

Labor Category 3

FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
\$ 156.16	\$ 159.28	\$ 162.47	\$ 165.72	\$ 169.03

Analyst

Education/Experience: Bachelor's degree in Engineering, Science or related discipline. 10-12 years of experience required in technical/scientific related function, of which 3 years have been in a technical supervisory capacity. Postgraduate degree in related discipline preferred and may be substituted for 2-3 years of technical experience. Demonstrated capability in one or more of the Information Technology core areas: Computer System Engineering; Computer System Services; Data Management Services; Modeling, Analysis and Simulation; Professional Support Services; Test, Analysis and Evaluation; and Systems Integration.

Functional Job Responsibilities: Under the direction of more senior personnel, assists in the development and implementation of plans for addressing complex analytical requirements. Proposes methodologies for conducting the analysis and assists in defining the data needed to be collected. Applies sophisticated systems analysis techniques to both the technical and cost aspects of the study and assists in the development of solutions that will meet the objectives of the customer. Supervises the work of less senior analytic and technical staff.

- May function as the technical lead in the analysis of systems requirements, development of systems architectures, development of system integration approaches, preparation of detailed test plans and investigation of system problems.
- Under administrative direction, with some latitude for independent actions or decisions, performs responsible, professional work of a varied nature and of moderate difficulty and importance in the fields of research and development.
- Possesses thorough knowledge of principles and practices involved in computer-aided solutions, precision instrumentation and test and evaluation, and/or is familiar with standard methods and references in his/her field.
- May serve as a project engineer on relatively small projects.
- Prepares complete technical reports covering own work and may assist in the preparation of reports of other engineers.
- Usually leads projects that are either technically or administratively complex.
- Represents the Company in outside discussions, technical forums, etc.
- Often serves as project engineer/scientist on research projects.
- Prepares complete technical reports on own work and assists in the preparation of reports of other engineers or scientists working on the same project.
- Occasionally may be required to instruct and assign work to others.
- Prepares technical reports covering his/her own work for final editing.

May evaluate data management, automation, and simulation software in the context of overall system requirements; and provides detailed technical recommendations in the areas of system architecture, system design, system evaluation, system modification, and system problems.

Labor Category 4

FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
\$ 130.98	\$ 133.60	\$ 136.27	\$ 139.00	\$ 141.78

Senior Technician

Education/Experience: Bachelor's degree in one of the following disciplines: Computer Science, Information Resource management, Information Systems, or related fields or five years of Intelligence experience in lieu of degree. Five year's minimum of progressive, professional IT experience is required. Related experience equal to masters level training or graduate degrees. May be substituted for up to 4 years of relevant technical experience. Experience in multiple programming languages is preferred. Demonstrated capability in one or more of the Information Technology core areas: Computer System Engineering; Computer System Services; Data Management Services; Modeling, Simulation and Analysis; Professional Information Technology Support Services; Information Technology Test, Analysis and Evaluation and Systems Integration

Functional Job Responsibilities: Under the direct supervision of more senior project staff, implements plans for addressing complex analytical requirements. Conducts analyses through the application of computer technology, assess the results and assures the data collected during the study is accurate, timely and consistent. Applies systems analysis techniques to both the technical and cost aspects of the study and develops solutions that will meet the objectives of the customer. Consults with senior staff to assure a complete understanding of the problem and objectives to be achieved. Oversees the work of less senior analytic and technical staff.

- Possesses thorough knowledge of IT processes, principles, and practices involved in computer-aided technical solutions. Must have understanding of computer systems analysis and processes relevant to planned assignments. Is familiar with standard methods and references in his/her field. Utilizes skills with multiple programming languages.
- Usually leads projects that are either technically or administratively highly complex. Operates with wide latitudes for independent action or decision.
- Plans and develops new IT systems or devises ways to apply existing systems to operations still being completed by some less efficient method.
- Prepares final technical reports covering own work and may assist in the preparation of reports of other information technologists.
- Performs IT tasks assigned by Principal Information Technologist or Senior Program Manager.
- Under general supervision, performs various routine information technology assignments.
- Carries out computer hardware and software assignments independently with a minimum amount of supervision.
- Provides IT systems analysis solutions of low order complexity to implement the means for information technology to meet the individual needs of an organization.
- Possesses a good knowledge of computer processes, principles and factors involved in computer aided solutions.
- Occasionally may be required to instruct and assign work to others.
- Prepares technical reports covering his/her own work for final editing.

Labor Category 5

FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
\$ 115.86	\$ 118.18	\$ 120.54	\$ 122.95	\$ 125.41

Technician

Education/Experience: Bachelor's degree, or equivalent training in computer systems, computer technology, computer science, engineering, other science or related discipline. 8 year's minimum of progressive, professional IT experience is required. Related experience equal to master's level training or graduate degree may be substituted for up to 3 years of relevant technical experience. Demonstrated capability in one or more of the Information Technology core areas: Computer System engineering; Computer System Services; Data Management Services; Modeling, Simulation and analysis; Professional Information Technology Support Services; Information Technology Test, Analysis and Evaluation; and Systems Integration. Must have programming capability with skills in multiple languages such as Oracle, C, and C++.

Functional Job Responsibilities

- Under general supervision, with some latitude for independent actions or decisions, performs responsible, professional work of a varied nature and of moderate difficulty and importance in the information technology fields.
- Works with computer hardware and software to effect intelligent IT solutions. Develops and advances uses of virtual reality, other simulation and modeling tools.
- Applies experience and capability to work in areas ranging from theory, to hardware, to language design. Performs work on multi-disciplinary projects.
- May represent the company in outside discussions, technical forums, etc.
- Designs programming tools, knowledge-based systems, or computer support tools.
- Works to design entirely new computer systems, including both hardware and software, or to add a single new software application to harness more of the computer's power.
- Often serves as project lead information technologist.
- Performs routine information technology assignments under immediate supervision.
- Follows specific instructions as to working plans and methods.
- Applies computer theory to define approaches for computer-aided solutions.
- Carries out programming and system analysis assignments to assist senior personnel.
- Writes a portion of reports.

Labor Category 6

FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
\$ 105.79	\$ 107.91	\$ 110.06	\$ 112.27	\$ 114.51

Technician Assistant

Education/Experience: Bachelor's degree, or equivalent training in computer systems, computer technology, computer science, engineering, other science or related discipline. 6 year's minimum of progressive, professional IT experience is required. Related experience equal to masters level training or graduate degrees may be substituted for up to 2 years of relevant technical experience. Experience in multiple programming languages is preferred. Demonstrated capability in one or more of the Information Technology core areas: Computer System Engineering; Computer System Services; data management Services; Modeling, Simulation and Analysis; Professional Information Technology Support Services; Information Technology Test, Analysis and Evaluation; and Systems Integration

Functional Job Responsibilities:

- Under administrative direction, formulates and defines IT problems to be solved.
- Defines hardware and/or software system requirements for modified or new IT programs.
- Uses skills in a problem solving capacity, implementing the means for information technology to meet the individual needs of an organization.
- Plans and carries out highly difficult and important professional IT work in the fields of research and development.
- Assists senior personnel in carrying out their assigned tasks and preparation of reports.
- Performs specialized programming, design or analysis under immediate supervision.
- Follows detailed instructions as to working plans, processes and procedures.
- Knowledgeable of applicable concepts, principles, and procedures in task areas.
- Supports preparation of reports.
- Performs tasks requiring superior judgment, initiative and knowledge of programming techniques.
- Under moderate supervision, is responsible for the design, installation, and maintenance of complete administrative data processing systems, or for the solution of defined engineering/scientific data processing problems.
- Responsible for detailed coding, testing, and documentation of approved EDP applications. Verifies program logic by preparing test data for trial runs.
- Assembles and formats keypunch requirements for computer systems.
- Routinely interfaces with people throughout the organization requiring tact and judgment.
- Performs other related duties, as required.

Labor Category 7

FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
\$ 95.71	\$ 97.62	\$ 99.58	\$ 101.57	\$ 103.60

Administrative Technician

Education/Experience: AAS degree with relevant coursework or equivalent training. Requires two-four years of experience as a writer/editor/documentation technical, scientific or program clerical support. Specialized training or education may be substituted for experience. Performs standardized or prescribed clerical/administrative assignments, involving a sequence of related operations. Follows standard work methods or explicit instructions; grammatical accuracy of routine work is reviewed on completion; non-routine work may also be reviewed in process. Work may be accomplished in any of the information technology core areas.

Functional Job Responsibilities:

- Performs all the clerical/administrative duties associated with the routine operations of the technical staff.
- Frequently prepares documents, presentations, and publications with assistance from senior production personnel.
- Performs other related duties such as filing, copying files and documents, maintaining library databases, preparing data for transmittal, and other duties.
- Recommends improvements in methods and procedures conducive to a more efficient and cost effective operation and working environment.
- May train and assign work to others.
- Frequently coordinates the efforts of a number of publication specialists in the preparation of a large, complex documentation effort (e.g., symposium proceedings, multi-department program. etc.).
- May specialize in the preparation of public relations and marketing publications (e.g., news releases, annual reports, brochures, slide/sound/movie presentations, etc.).
- Trains other writers/editors in techniques, new technologies, etc.
- Leads Total Quality teams and analysis efforts.
- Performs other related duties and special assignments, as required.
- Performs general drafting and detailing of revisions, installation, and modifications in design from a layout to conform to requirements.
- Prepares detailed working drawings from finished layout drawings.

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